



Call for Input & Feedback

by: Grey District Council on behalf of Grey District Council & Westland District Council

to: Joint Procurement of Waste Minimisation and Management Service

ref: 2025-26-01

Released: 3 May 2024

Deadline for Responses: 17 May 2024

Grey District Council

[greycouncil.govt.nz](https://www.greycouncil.govt.nz)

105 Tainui Street

Greymouth

The opportunity

What we need

Grey District Council is publishing this Advance Notice on behalf of Grey District Council and Westland District Council for the joint procurement of waste minimisation and management services.

We would like to notify potential tenderers of this upcoming opportunity and ask questions which may feed into contract development.

The intent is to establish one contractor to provide waste services across both districts with an aim to ensure consistency and efficiency of service. We anticipate services will be delivered under two contracts, one for each Council.

The duration of the contracts is anticipated to be eight (8) years commencing on 01 July 2025 and ending on 30 June 2033. There will be opportunity for a two (2) year extension at this time.

Scope of Services

The contracts will cover the collection of domestic refuse / bins, collection of domestic recyclables including glass, collection of public waste bins, the operation of refuse transfer stations, and the operation of landfill(s).

With central government signalling the collection of food waste from households by 2030, provision will be made for the introduction of this service within the term of the contract. Additional components may be requested in the RFT, alongside an indication of future potential services which may arise during the term of the contracts.

What's important to us?

The key outcomes the Councils would like to achieve through this procurement are:

- Delivery of reliable, customer focused waste services
- Value for money, maximising benefits through economies of scale
- Waste minimisation and recovery (in accordance with WMMP and national waste policy)
- Future proofed for anticipated changes to legislation nationally
- Working towards regional collaboration
- Resilience
- Contribution to broader outcomes (including social, economic, environmental, social and cultural).

Why should you bid?

This is a significant long-term opportunity to provide waste management and minimisation services in Grey and Westland Districts, focusing on consistency and efficiency of service.

The proposed contracts will allow for flexibility to ensure they remain relevant with the potential future waste opportunities and requirements. This flexibility also allows consideration, and/or implementation, of new practices and technologies that the supplier(s) or contractor sees fit to achieve key outcomes.

Questions for potential suppliers

Below is a list of questions we have for potential suppliers which will be considered when drafting the contracts.

- 1- List any key lessons learned from current or previous contracts you've held of a similar scale and scope, and detail how these could be addressed in any future arrangements?

Consider:
 - a) What has worked well?
 - b) What has not worked so well?
 - c) What elements of current or previous contracts would you like to maintain?
- 2- Describe any notable challenges faced with contracts of a similar scale, and ways (proven or otherwise) to avoid these in future contracts.
- 3- With local government focused on broader outcomes, what do you suggest is included in RFT and contract documents to enable you to demonstrate, monitor and report on broader outcomes?
- 4- Do you have preferred approaches to better data management and reporting that could be included in future contracts?
- 5- What is the minimum anticipated time required to mobilise for the delivery of the services noted above. What options are available to shorten this mobilisation e.g. use existing equipment, phasing in services)?

Interested? What's next?

We intend release the Request for Tender in June 2024. In the meantime, you have the opportunity to inform the final scope of works and contracting approach through providing feedback on the questions below.

Please provide responses to Grey District Council by 12:00PM on Friday 17th May at 12:00 noon.